

Creating an Outstanding Proposal



Agenda

- UEI Reminder!
- What are proposals reviewed for?
- Sample project discussion
- What makes a competitive proposal?
- Why are proposals not funded?



UEI Reminder!

- What is the Unique Entity ID (UEI)?
- Why do we require that you have one?
- What do you need to get one?
- Recommend starting <u>ASAP</u>

What Are Proposals Reviewed For?

- Project Plan and Outcomes
- Humanities Content and Project Team
- Audience and Outreach
- Budget and Capacity



Project Plan and Outcomes

- Realistic and well-conceived plan
- Clear timeline and outcomes identified

- Assessment connected to project goals
- Incubation vs. Action



Humanities Content and Team

- Deeply engaged with the humanities
- Pursues complex questions and ideas
- Opportunities for active learning
- Project team is well-suited to the project



Audience and Outreach

- Clearly-defined audience(s)
- Project is co-designed with audience(s)
- Seeks to serve underrepresented audience(s)
- Clear strategy for connecting with audience(s)



Budget and Capacity

- 1:1 match required, cash or in-kind
- Costs are reasonable and appropriate
- Budget matches the narrative
- Organization has capacity to do the project



Roebling Museum

To Be Good Neighbors

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The community urged us to preserve a house across from the museum, an authentic example of 20th century industrial immigrant workforce housing within a company town. Now that we own it, how might we use this opportunity to create connection and growth in our community?



To Be Good Neighbors

- Research community engagement practices
- Develop community engagement strategy
- Community outreach
- Synthesize findings
- Create plan

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| | | | | Request + |
|-------------------------------|--------------|------------|---------------|-------------|
| | NJCH Request | Cash Match | In-Kind Match | Total Match |
| | | | | |
| PROJECT PERSONNEL | | | | |
| Staff, Executive Director 30% | \$3,400 | \$16,100 | | \$19,500 |
| Consultant (Sarah Pharaon) | \$5,000 | | | \$5,000 |
| Consultant (Michelle Moon) | \$5,000 | | | \$5,000 |
| | | | | |
| TRAVEL & LODGING | | | | |
| | | | | \$0 |
| | | | | · |
| SUPPLIES & SERVICES | | | | |
| Supplies | \$600 | | | \$600 |
| | | | | _ |
| INDIRECT COSTS | | | | |
| Admin, overhead, etc. | \$1,000 | | | \$1,000 |
| | | | | |
| TOTAL | \$15,000 | \$16,100 | \$0 | \$31,100 |



What Makes a Proposal Competitive?

- Follows guidelines
- Matches funding priorities
- Clear project description the "what"
- Value to audience the "why" part 1
- Value to organization the "why" part 2

Why Proposals Are Not Funded

- Lacks significant humanities focus
- Does not have a public focus
- Does not involve the audience
- Does not match our audience priorities

Why Proposals Are Not Funded

- Narrative and budget don't match
- Project plan is not clear
- Does not follow guidelines
- #1 reason we run out of funding!

Important Dates

- Final Deadline: October 18 at 11:59pm
- Notification of Awards: by December 30, 2022
- Project Period begins between January 1 and

March 31, 2023

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